



Red Hat

Belgium | Luxembourg



PANEL TITLE: “A free choice for Europe: encouraging an independent Open Source industry”

European Parliament Open Source Software Hearing

James Lovegrove, Red
Director, EMEA public

Brussels, 16 May 2019

OPEN SOURCE SOFTWARE IS ALL ABOUT *CHOICE*

CHOICE: critical for Politics and IT solutions



**RED HAT IS THE WORLD'S LEADING PROVIDER
OF OPEN SOURCE SOLUTIONS**

MORE THAN
90%
of the
**FORTUNE
500**
use
RED HAT
PRODUCTS &
SOLUTIONS*

~13,360
EMPLOYEES

S&P
500
COMPANY

THE FIRST
**\$2
BILLION**
**OPEN
SOURCE
COMPANY**
IN THE WORLD

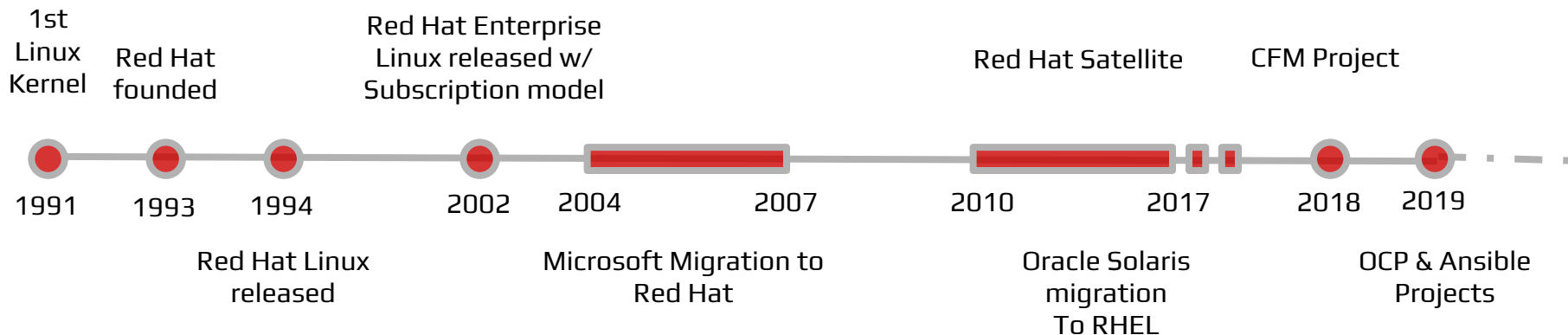
105+ **40+**
OFFICES COUNTRIES

NYSE
RHT

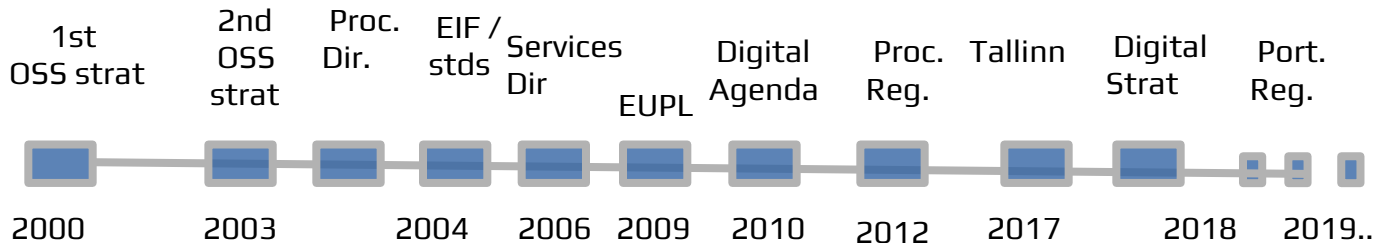
*Red Hat client data and Fortune 500 list, June 2018

ENSURE NON-DISCRIMINATION OF OPEN SOURCE SOLUTIONS

Red Hat & E.U. (highlights)



E.U. & Open Source (highlights)



IMPRESSIVE MACRO-IMPACTS ADOPTING OPEN SOURCE

CASE STUDY: SAVINGS AND OPPORTUNITIES



Red Hat Summit

@RedHatSummit



**Red Hat
Enterprise
Linux 8**

**Red Hat can help you deliver 348% ROI and
achieve agile, high-performing
infrastructures**



White Paper

**The Economic Impact of Red Hat Enterprise Linux:
Trillions, Yes Trillions, of Dollars**

Sponsored by: Red Hat

Cushing Anderson
May 2019

Stephen Belanger

John F. Gantz



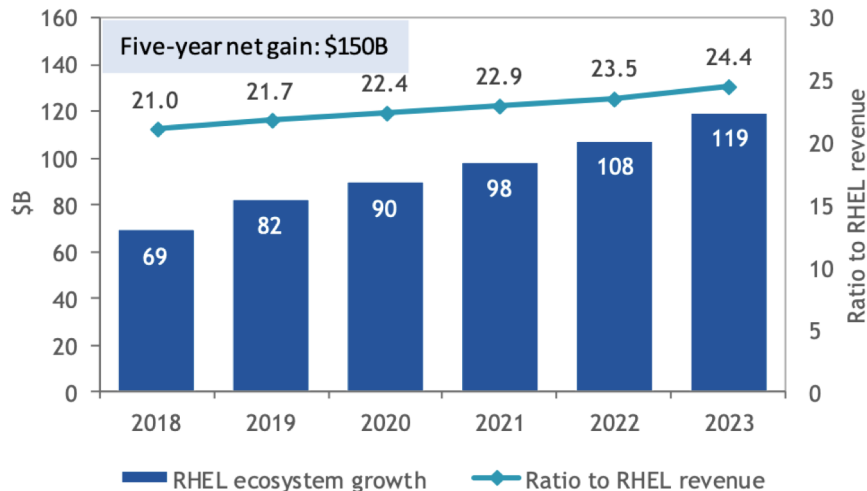
Red Hat

Belgium | Luxembourg



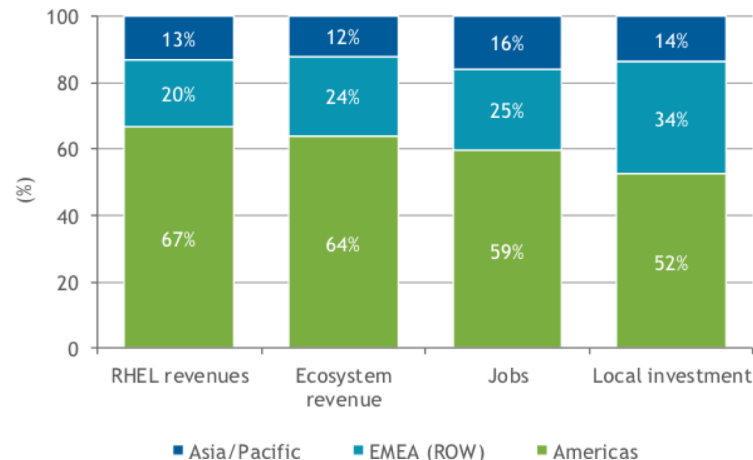
CASE STUDY: SAVINGS AND OPPORTUNITIES

Red Hat Enterprise Linux Ecosystem Growth



Source: IDC's *Economic Impact of Red Hat Enterprise Linux Study*, 2019

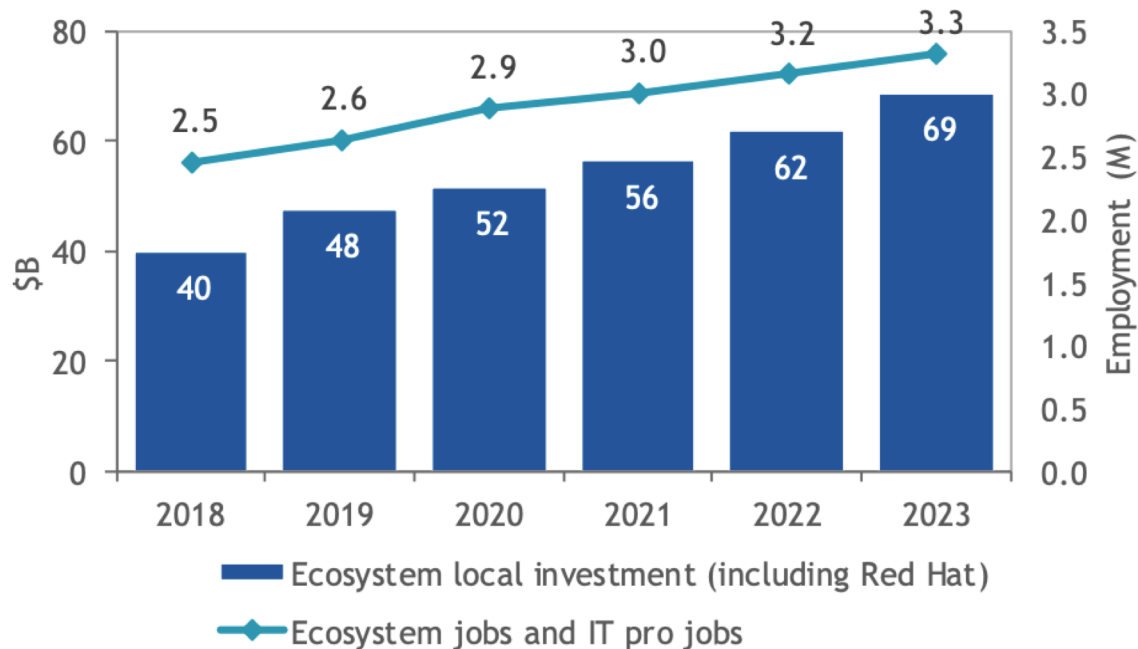
Red Hat Enterprise Linux Ecosystem Share by Region, 2019



Source: IDC's *Economic Impact of Red Hat Enterprise Linux Study*, 2019

CASE STUDY: SAVINGS AND OPPORTUNITIES

Red Hat Enterprise Linux Ecosystem Reach: Jobs and Local Investment



Source: IDC's *Economic Impact of Red Hat Enterprise Linux Study*, 2019

**TIPPING POINT WITHIN NEXT 2 YEARS:
MORE ENTERPRISE OPEN SOURCE
SOFTWARE
AND
LESS PROPRIETARY SOFTWARE**

Red Hat survey finds we're living in an open-source world

Red Hat's new survey of enterprise businesses reveals a world where almost everyone has joined the open-source bandwagon.



By [Steven J. Vaughan-Nichols](#) for [Linux and Open Source](#) | April 16, 2019 -- 21:02 GMT (22:02 BST) | Topic: [Enterprise Software](#)



OPEN SOURCE



PROPRIETARY



Red Hat

Belgium | Luxembourg



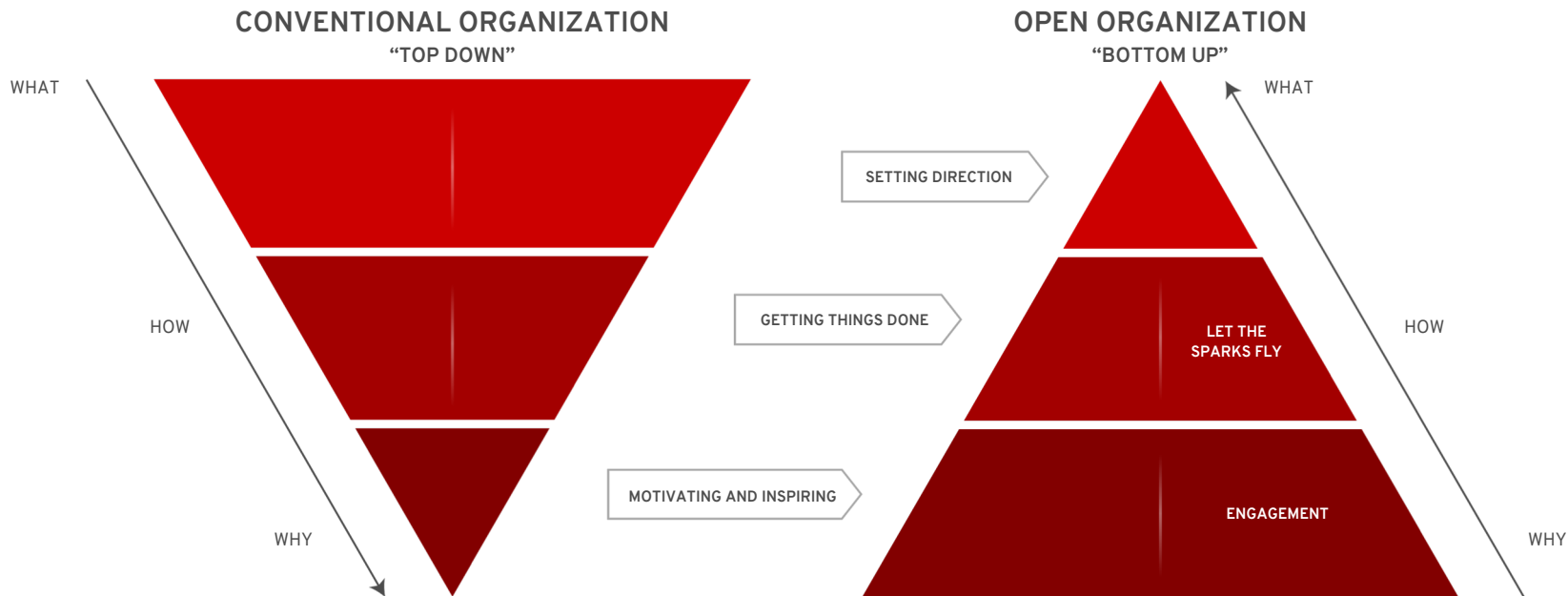
IT'S MORE THAN 'JUST'
TECHNOLOGY
OR
BUSINESS MODEL ...

OPEN SOURCE CULTURE

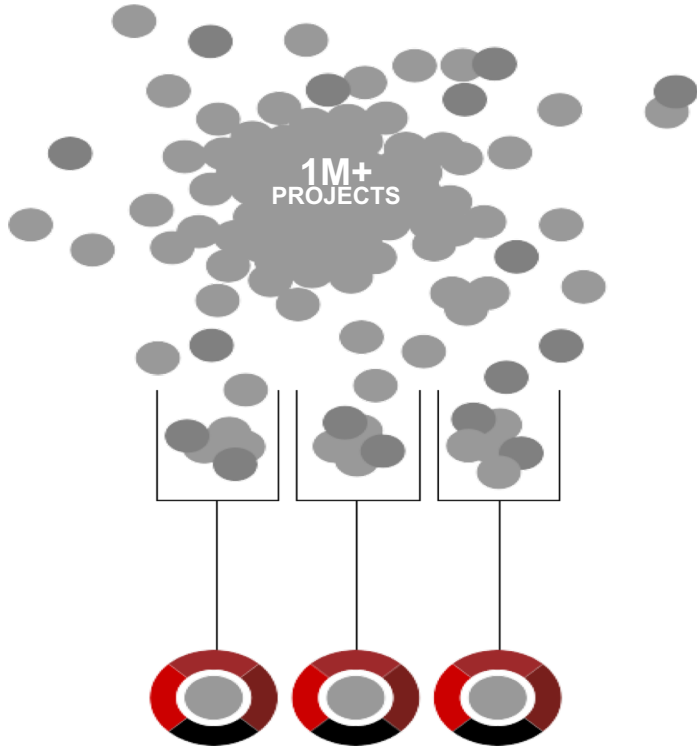


THE OPEN ORGANISATION

JIM WHITEHURST, RED HAT CEO



RED HAT APPROACH



PARTICIPATE (upstream projects)

We participate in and create community-powered upstream projects.

INTEGRATE (community platforms)

We integrate upstream projects, fostering open community platforms.

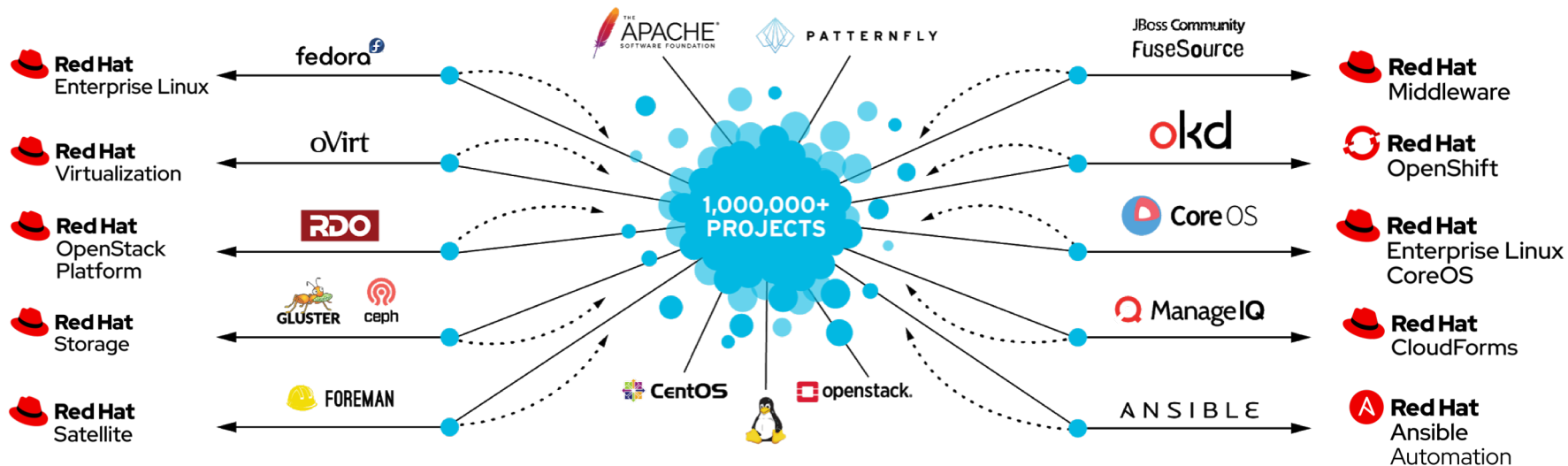
STABILIZE (supported products platforms, solutions)

We commercialize these platforms together with a rich ecosystem of services and certifications.

We enable software and hardware partners, customers, and academia to participate at every stage of development.



FROM COMMUNITIES TO ENTERPRISE



FROM COMMUNITIES TO ENTERPRISE



OPEN INNOVATION LABS

OPEN SOURCING OUR DNA TO ACCELERATE APPLICATION DEVELOPMENT

MISSION

To **accelerate the delivery** of our customer's innovative ideas, and **create infectious enthusiasm** for building applications **the Red Hat Way**, by leveraging community-powered innovation to **deliver an outstanding labs experience**.

VISION

To empower our customers to **deliver the most innovative software success stories of the 21st century**.



OPEN UNLOCKS THE WORLD'S POTENTIAL



**THANK YOU.
QUESTIONS ?**



Red Hat

Belgium | Luxembourg

